



30th Annual ALAMN Conference & Exposition

Renaissance Minneapolis Hotel - The Depot

Minneapolis, MN

February 27, 2020

As the Official Service Contractor for your event, we are committed to providing you with a smooth running exposition. Please review the following information carefully and place orders early to obtain valuable discounts. We hope this will be a successful marketing event for your company. If we can help in any way, please contact our office at 612.378.6524 or email: eclabo@brede.com

Show Management

Karleen Schmidt - ALAMN
Phone: 952.564.3073 Email: kschmidt@intrinsec.com

Exhibit Information

Each 8' x 10' booth includes:
3' high back drape & 3' high side drape (*where needed for support*)
Booth Package (*see below*)

Drape Colors: Beige Aisle Carpet Color: Venue is carpeted

The exhibit hall is carpeted. Exhibitors may choose to rent carpet through Brede Exposition Services using the *Carpet Order* form.

There are two packages to choose from for your booth. Please see Booth Packages on page 2 for your selection.

Please keep in mind to make your selection prior to February 18, 2020. If no package is selected, you will receive Package A.

Important Dates

Non-Official EAC Notification:	January 29, 2020	Advance Freight Deadline: (without surcharge)	February 21, 2020
Brede Advance Order Discount Deadline:	February 14, 2020	Direct to Show Site 1st Day For Delivery:	February 27, 2020

Exhibit Show Schedule

Exhibitor Move-In:	Thursday	February 27, 2020	6:30 AM	—	8:30 AM
Show Hours:	Thursday	February 27, 2020	7:45 AM	—	2:30 PM
Exhibitor Move-out:	Thursday	February 27, 2020	2:30 PM	—	4:30 PM
Driver Check In No Later Than:	Thursday	February 27, 2020	3:30 PM		

- Brede reserves the right to re-route shipments if your carrier fails to show or refuses a shipment.

Shipping Information

Advance to Warehouse	Direct to Show Site
Exhibiting Company Name and Booth #	Exhibiting Company Name and Booth #
30th Annual ALAMN Conference & Exposition	30th Annual ALAMN Conference & Exposition
Brede Exposition Services	c/o Brede Exposition Services
c/o YRC Freight	Renaissance Minneapolis Hotel - The Depot
12400 Dupont Avenue South	225 Third Avenue South
Burnsville, MN 55337	Minneapolis, MN 55401

Utilities & Services

- For electrical needs for your exhibit space, please see the exhibitor information online at ALAMN.org/BusinessPartnerSponsors/ExhibitorConferenceInformation or contact the ALAMN show contact: Karen Schmidt at kschmidt@intrinsec.com.

*As part of your BP Sponsorship, Package A & B are complimentary. Anything outside of these packages are your responsibility. Submit this form to select your package option for your booth.
If no package is selected by February 18, 2020, you will receive Package A.*

Selection Deadline: February 18, 2020

Package A

- (1) 6'x30" Beige Draped Table



- (2) Side Chairs



Package A ☐

- (1) Wastebasket



Package also includes (1) one-line booth ID sign with booth number

Package B

- (1) Pedestal Table



- (2) Counter Stools



Package B ☐

- (1) Wastebasket



Package also includes (1) one-line booth ID sign with booth number

Booth Packages

Exhibiting Company: _____

Booth #: _____

This form along with your order, check and/or credit card information for payment must be returned to Brede Exposition Services at the address below.
A credit card on file is required when using Brede Exposition Services.
Orders received without payment and credit card information will not be processed.

Order Summary

- ☐ Pay by Credit Card
☐ Pay by Check
☐ Pay by Wire Transfer
☐ Third Party Payer
☐ Tax Exempt (submit certificate)

Brede Federal ID: #41-0163660

Please include 30th Annual ALAMN
Conference & Exposition and booth # on
all payments.

Carpet	\$	_____
Tables, Furnishings & Accessories	\$	_____
Brede Rental Exhibits	\$	_____
Material Handling (estimate)	\$	_____
Labor (estimate)	\$	_____
Booth Cleaning	\$	_____
Graphics	\$	_____
Other Brede Services	\$	_____
Total	\$	_____

Payment Authorization

Cardholder's name (please print): _____
Cardholder's Signature: _____
Cardholder's Billing Address: _____
City: _____ State: _____ Zip: _____
Phone: _____ Email: _____
Visa MC AMEX #: _____ Exp: _____

I authorize Brede Exposition Services to charge any additional amounts incurred by me or my show representative.
If credit card is declined, Standard-Floor pricing prevails and a \$30.00 service charge will be added.

*** Brede does not accept credit card information via email**

Terms

- By submitting this form or ordering materials/services from Brede Exposition Services, you agree to the terms set forth in this manual and the Brede General Data Protection Regulation (GDPR) privacy policy which can be reviewed by visiting:
<http://www.brede.com/Home/PrivacyPolicy.aspx>
- To receive discount pricing, order forms and full payment must be received by the deadline date on each form.
- A credit card authorization on file is required. Purchase orders are not considered payment. Payment can be made by cash, check, credit card or wire transfer. Wire processing fee is \$35.00.
- Any additional cost incurred for orders or services placed at show site, are due and payable upon presentation of the invoice.
- All adjustments must be made at show site. Absolutely no credits will be issued after show closing.
- All accounts must be settled at the Brede Service Desk prior to show closing. Your show site representative must be made aware of this policy and the responsibility to review the Statement of Account prior to the close of show.
- The exhibiting firm is ultimately responsible for payment of all charges.
- Note: Rental items not ordered, yet found in booths are invoiced at 'standard-floor' pricing.**
- International Exhibitors: 100% pre-payment of advance orders. Checks must be drawn on a U.S. bank, U.S. funds account only, American Express, MasterCard or Visa credit card accepted.
- Cancelled orders will be charged 50% of original price unless otherwise noted on order form.

Exhibiting Company: _____

Booth #: _____

Submit this form to rent carpet, visqueen, or padding from Brede. Enter the Carpet Total below on the Payment Authorization/Order Summary form. Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: February 14, 2020

Standard Carpeting

Select from Standard Colors (if no color is selected, show colors will prevail.)

- ☐ Black
 ☐ Blue
 ☐ Grey
 ☐ Forest Green
☐ Pepper
 ☐ Red

Qty	Size	Advance	Standard	Subtotal
_____	10' Carpet	\$ 210.25	\$ 272.75	\$ _____
_____	20' Carpet	\$ 420.50	\$ 545.50	\$ _____
_____	30' Carpet	\$ 630.75	\$ 818.25	\$ _____
_____	40' Carpet	\$ 841.00	\$ 1091.00	\$ _____

- Standard carpets ordered in multiples of 2 or more do not include seaming and exact color match is not guaranteed.

Full Coverage Carpeting

	Size	Advance	Standard	Subtotal
Full Coverage	_____ x _____ = _____ sq. ft. (400 sq. ft. min)	\$ 5.50 per sq. ft.	\$ 6.75 per sq. ft.	\$ _____

Options

	Size	Advance	Standard	Subtotal
Carpet Padding	_____ x _____ = _____ sq. ft.	\$ 3.00	\$ 3.75	\$ _____
Visqueen	_____ x _____ = _____ sq. ft.	\$ 2.50 per sq. ft.	\$ 3.00 per sq. ft.	\$ _____

Plush Custom Carpeting

Select from Custom Colors

- ☐ Emerald
 ☐ Navy
 ☐ Beige
 ☐ Black
 ☐ Royal Blue
 ☐ Burgundy
☐ Charcoal
 ☐ Nu Blue
 ☐ Red
 ☐ White
 ☐ Silver Cloud

	Size	Advance	Standard	Subtotal
Plush Carpet	_____ x _____ = _____ sq. ft. (100 sq. ft. min)	\$ 7.25 per sq. ft.	\$ 9.25 per sq. ft.	\$ _____

- Includes poly covering (Visqueen) for protection.
- To guarantee availability, orders must be received 30 days prior to show move-in.

Terms / Order Estimate

- Orders cancelled prior to move-in will be charged 50% of the original price.
- Cancelled orders for custom carpet will be charged 100%.
- Orders cancelled after move-in begins will be charged 100% of the original price.
- Transfer this total to the Payment Authorization/Order Summary form.

Subtotal \$ _____
8.025% MN Tax \$ _____
Total \$ _____

Exhibiting Company: _____

Booth #: _____

Submit this form to rent tables, risers or furnishings from Brede. Enter the total below to the Payment Authorization/Order Summary form.
Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: February 14, 2020

Tables

Qty	Item	Advance	Standard	Subtotal
30" High Display Tables (includes white vinyl top, 3 side drape)				
_____	4' x 2' draped table	\$ 138.50	\$ 180.25	\$ _____
_____	6' x 2' draped table	\$ 157.50	\$ 204.50	\$ _____
_____	8' x 2' draped table	\$ 178.75	\$ 232.00	\$ _____
_____	4th side drape	\$ 68.50	\$ 89.75	\$ _____
_____	4' x 2' undraped table	\$ 60.75	\$ 79.50	\$ _____
_____	6' x 2' undraped table	\$ 65.25	\$ 84.25	\$ _____
_____	8' x 2' undraped table	\$ 69.50	\$ 90.75	\$ _____
42" High Display Tables (includes white vinyl top, 3 side drape)				
_____	4' x 2' draped table	\$ 152.50	\$ 198.25	\$ _____
_____	6' x 2' draped table	\$ 170.25	\$ 220.75	\$ _____
_____	8' x 2' draped table	\$ 188.00	\$ 244.75	\$ _____
_____	4th side drape	\$ 68.50	\$ 89.75	\$ _____
_____	4' x 2' undraped table	\$ 65.75	\$ 85.50	\$ _____
_____	6' x 2' undraped table	\$ 71.00	\$ 92.25	\$ _____
_____	8' x 2' undraped table	\$ 76.50	\$ 99.25	\$ _____
12" Tabletop Risers (includes white vinyl top)				
_____	4' x 12" draped riser	\$ 70.50	\$ 91.25	\$ _____
_____	6' x 12" draped riser	\$ 84.00	\$ 104.50	\$ _____
_____	8' x 12" draped riser	\$ 119.50	\$ 155.50	\$ _____
Other Tables				
_____	30"h x 30"d Pedestal Table	\$ 121.50	\$ 157.75	\$ _____
_____	42"h x 30"d Pedestal Table	\$ 140.50	\$ 183.25	\$ _____
_____	Tall Pedestal Table			
_____	Black laminate top 42"h x 30"d	\$ 159.00	\$ 206.50	\$ _____

Furnishings & Accessories

Qty	Item	Advance	Standard	Subtotal
_____	Padded Side Chair - Grey	\$ 69.00	\$ 89.75	\$ _____
_____	Sled Base Guest Chair Black Fabric	\$ 91.75	\$ 111.25	\$ _____
_____	Padded Arm Chair - Grey	\$ 82.00	\$ 106.50	\$ _____
_____	Counter Stool with Back	\$ 127.00	\$ 166.00	\$ _____
_____	Bar Stool -20"w x 20"d x 30.5"h	\$ 95.00	\$ 114.00	\$ _____
_____	Waste basket	\$ 32.00	\$ 41.25	\$ _____
_____	Floor Easel	\$ 50.00	\$ 65.00	\$ _____
_____	Sign Stand 22" x 28"	\$ 108.75	\$ 141.25	\$ _____
_____	Bag Rack	\$ 72.50	\$ 93.75	\$ _____
_____	Waterfall Rack	\$ 115.75	\$ 149.25	\$ _____
_____	Tackboard 8'x4' (horizontal only)	\$ 171.50	\$ 222.75	\$ _____
_____	Slatwall 10' Section	\$ 757.50	\$ 984.75	\$ _____
_____	Slatwall additional panels	\$ 198.00	\$ 257.25	\$ _____
_____	Slatwall shelves w/brackets	\$ 39.75	\$ 51.50	\$ _____
_____	Gridwall 2' x 8' - white	\$ 74.75	\$ 97.00	\$ _____
_____	Perfboard 8' x 4' <input type="checkbox"/> horizontal <input type="checkbox"/> vertical	\$ 171.50	\$ 222.75	\$ _____
_____	Perfboard 8' x 8'	\$ 369.25	\$ 479.75	\$ _____
_____	Showcase	\$ 425.50	\$ 553.00	\$ _____
_____	3' high drapery (per ft)	\$ 21.25	\$ 28.00	\$ _____
_____	8' high drapery (per ft)	\$ 24.75	\$ 32.25	\$ _____

Drape Color Selection

• If no color is selected, show colors will prevail.

- ☐ Beige
 ☐ Black
 ☐ Blue
 ☐ Brown
 ☐ Burgundy
 ☐ Forest Green
 ☐ Gold
- ☐ Grey
 ☐ Light Green
 ☐ Mauve
 ☐ Orange
 ☐ Red
 ☐ Teal
 ☐ White

Terms / Order Estimate

- Orders cancelled prior to move-in will be charged 50% of the original price.
- Orders cancelled after move-in begins will be charged 100% of the original price.
- Transfer this total to the *Payment Authorization/Order Summary form*.

Subtotal \$ _____

8.025% MN Tax \$ _____

Total \$ _____

Exhibiting Company: _____

Booth #: _____

Submit this form to rent a hardwall exhibit from Brede. Enter the total below to the Payment Authorization/Order Summary form.

Orders received without full payment or credit card information will not be processed. Please contact Brede to inquire about Custom Rental Exhibits.

Advance Order Discount Deadline: February 14, 2020

Plan A: 10' N-Line Option

Includes: Hardwall Panels / Carpet / (1) side chair / (1) counter / (2) shelves / Header / Labor to install & dismantle



Qty	Item	Advance	Standard	Subtotal
	White Hardwall Panels	\$ 2,844.75	\$ 3,697.75	\$
	Color Hardwall Panels	\$ 3,242.25	\$ 4,214.50	\$
	Velcro Compatible Panels	\$ 3,425.25	\$ 4,453.25	\$

Plan B: 20' N-Line Option

Includes: Hardwall Panels / Carpet / (2) side chair / (1) counter / (4) shelves / Header / Labor to install & dismantle



Qty	Item	Advance	Standard	Subtotal
	White Hardwall Panels	\$ 5,291.00	\$ 6,878.25	\$
	Color Hardwall Panels	\$ 6,085.75	\$ 7,912.00	\$
	Velcro Compatible Panels	\$ 6,545.00	\$ 8,508.00	\$

Color Options

Select Panel Color (Hardwall Color/Velcro Panels): ☐ Black ☐ Blue ☐ Grey

Select Carpet Color: ☐ Black ☐ Blue ☐ Red ☐ Grey ☐ Pepper ☐ Forest Green

Header Copy

Header Copy ~ One line with block letters: _____

(Please print clearly. Logos, color, & special lettering available at an additional cost. Call for quote.)

Additional Options

Qty	Item	Advance	Standard	Subtotal
	Standard Counter 18"x39"x40"	\$ 226.75	\$ 295.75	\$
	Adjustable Shelves	\$ 45.50	\$ 58.75	\$
	Spot Lights (use w/ rental only)	\$ 70.50	\$ 91.25	\$

Additional booth furnishings can be found throughout this manual. Look for upgraded carpet, carpet pad, graphics, chairs, etc.

Custom Rental Exhibits



Why Choose Custom?

Every exhibitor wants to present a strong positive image of their company. What better way to do this than with a personalized exhibit?



Terms / Order Estimate

- Cancelled orders will be charged 100% of the original price.
- Transfer this total to the Payment Authorization/Order Summary form.

Subtotal \$ _____

8.025% MN Tax \$ _____

Total \$ _____

Exhibiting Company: _____

Booth #: _____



Exposition Services

30th Annual ALAMN Conference & Exposition

Renaissance Minneapolis Hotel - The Depot

Minneapolis, MN

February 27, 2020

Exhibitors will have full access to Brede Exposition Services' design expertise. A Brede Design Specialist is available to create a customized exhibit that is within your desired budget. An attractive and functional exhibit will complement your marketing strategy, maximize your booth space, and enhance your presence on the show floor. We will work with you to create a customized exhibit to showcase your company. Most importantly, the Brede Design Team will work with you from the beginning concept through on-site completion.

Inline



10x20



10x20

Island



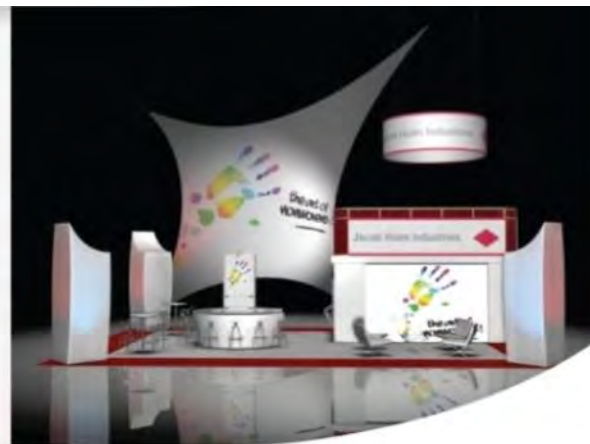
20x20



15x30



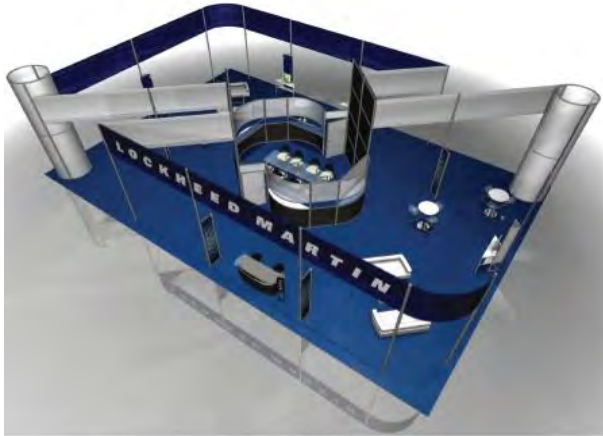
15x20



30x45

Custom Rental Exhibits

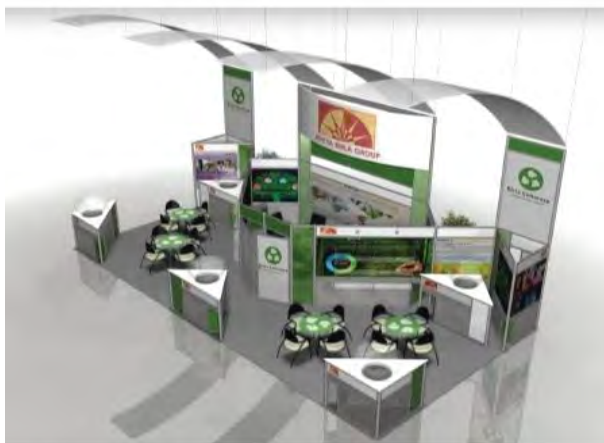
Custom



40x60



20x30



20x40



30x50



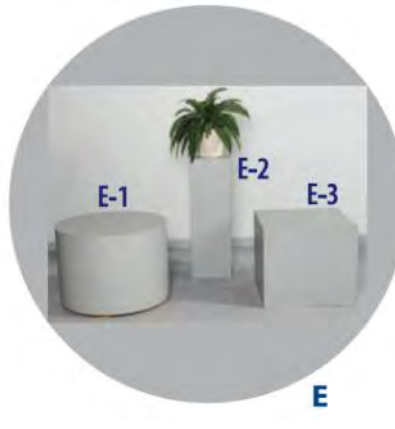
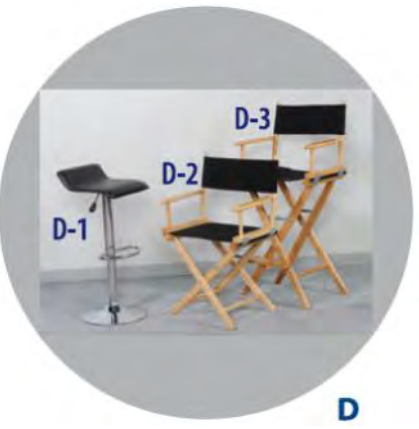
40x80



20x45

Custom Rental Exhibits


Custom Furniture



Submit this form to rent custom furniture from Brede. Enter the total below to the Payment Authorization/Order Summary form.
Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: February 14, 2020

Exhibit Plus Custom Furniture Options

Qty	Description	Advance	Standard	Subtotal	Qty	Description	Advance	Standard	Subtotal
A-1	Sled base guest chair, black frame, black fabric seat, 23"w x 24"d x 34"h	\$ 91.75	\$ 111.25	\$ _____	H-1	Black leather club chair 33"w x 32"d x 33"h	\$ 268.00	\$ 332.00	\$ _____
A-2	Black round table: 36"d x 30"h	\$ 98.50	\$ 119.00	\$ _____	H-2	Black leather love seat 56"w x 32"d x 33"h	\$ 293.00	\$ 363.00	\$ _____
A-5	Coffee Table	\$ 124.00	\$ 155.00	\$ _____	H-3	Black leather sofa 79"w x 32"d x 33"h	\$ 383.00	\$ 474.00	\$ _____
B-1	Leather side chair-black 24"w x 27.5"d x 35"h	\$ 128.50	\$ 157.00	\$ _____	H-4	End table-mahogany 24"w x 24"d x 20"h	\$ 124.00	\$ 155.00	\$ _____
B-2	Conference table-X base-cherry wood 47"d x 30"h	\$ 135.00	\$ 168.75	\$ _____	H-5	Coffee tbl.-mahogany 48"w x 20"d x 16"h	\$ 124.00	\$ 155.00	\$ _____
C-1	Loveseat-White 52.5"w x 29"d x 30"h	\$ 293.00	\$ 363.00	\$ _____	I-1	Black literature rack 18"w x 59"h	\$ 106.00	\$ 132.00	\$ _____
C-2	Sofa-White 72.5"w x 29"d x 30"h	\$ 383.00	\$ 474.00	\$ _____	I-2	Black jazz literature rack 13"w x 54"h	\$ 106.00	\$ 132.00	\$ _____
C-3	Chair-White 32"w x 29"d x 30"h	\$ 268.00	\$ 332.00	\$ _____	I-3	Plex literature rack 10"w x 53"h	\$ 106.00	\$ 132.00	\$ _____
D-1	Bar Stool-black-chrome base 15.1"w x 15.1"d x 25.2"-30.8"h	\$ 93.00	\$ 112.00	\$ _____	I-4	Black mesh literature rack 19.5"w x 54"h	\$ 106.00	\$ 132.00	\$ _____
D-2	Director chair-black canvas-natural wood 23"w x 16"d x 36"h	\$ 68.00	\$ 85.00	\$ _____		Gridwall 10' wide 8' high	\$ 825.00	\$ 975.00	\$ _____
D-3	Director stool-black canvas-natural wood 23"w x 16"d x 48"h	\$ 76.00	\$ 95.00	\$ _____		3 Tier Display Table <input type="checkbox"/> Black <input type="checkbox"/> White • 48" high • 24" across middle tier • 17" across top tier • 32" across bottom tier	\$ 191.00	\$ 216.00	\$ _____
E-1	Cylinder-solid grey: 30"d x 21"h	\$ 117.00	\$ 146.00	\$ _____					
E-2	Tall pedestal-grey 12"w x 12"d x 36"h	\$ 85.50	\$ 107.00	\$ _____		Banner Stand (pictured above) 31.5"w x 83.25"h			
E-3	Small cube-grey 24"w x 24"d x 21"h	\$ 82.00	\$ 103.00	\$ _____		single sided w/padded bag	\$ 356.00	\$ 478.00	\$ _____
F-1	Tall pedestal table-black laminate top Black base 30"d x 41.75"h	\$ 159.00	\$ 206.50	\$ _____		Table Throw 96"w x 30"h x 24"d	\$ 442.00	\$ 575.00	\$ _____
F-2	Bar stools 20"w x 20"d x 30.5"h	\$ 95.00	\$ 114.00	\$ _____		Table Runner 60"w x 84"h	\$ 265.00	\$ 371.00	\$ _____
G-1	Conference table - cherry wood laminate black base 47"d x 29"h	\$ 135.00	\$ 168.75	\$ _____					
G-2	Leather side chair-black 24"wx27"dx35"h	\$ 128.00	\$ 157.00	\$ _____					
G-3	Pedestal-black 20"w x 20"d x 48"h	\$ 185.00	\$ 231.00	\$ _____					
G-4	Small black pedestal with brass trim 14.5"w x 14.5"d x 30"h	\$ 100.00	\$ 125.00	\$ _____					

Terms / Order Estimate

- Orders cancelled prior to move-in will be charged 50% of the original price.
- Orders cancelled after move-in begins will be charged 100% of the original price.
- Transfer this total to the *Payment Authorization/Order Summary form*.

Subtotal \$ _____

8.025% Tax \$ _____

Total \$ _____

Exhibiting Company: _____

Booth #: _____

Brede Exposition Services' liability shall be limited to the physical loss or damage to the specific article which is lost or damaged as described below. Please make your show site representative aware of the following policy.

Limitations of Brede Exposition Services' Liability and Responsibility

1. Brede Exposition Services shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage.
2. Brede Exposition Services shall not be responsible for loss, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's booth.
3. Brede Exposition Services shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for re-loading after the show. Brede bills of lading covering outgoing shipments which are tendered to Brede Exposition Services by exhibitors, will be checked at time of actual pickup from booth and corrections made where discrepancies occur.
4. Brede Exposition Services shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's material which make it impossible or impractical to exhibit same.
5. The consignment or delivery of a shipment to Brede Exposition Services by an exhibitor, or by any shipper on behalf of any exhibitor shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth in this bulletin.
6. Brede Exposition Services shall exercise ordinary diligence and care in the receiving, handling and storage of all shipments. Brede Exposition Services shall not be liable for loss or damage by fire, acts of God, or causes beyond its control. Brede Exposition Service's liability shall be limited to the physical loss or damage to the specific article which is lost or damaged. In any case, the liability of Brede Exposition Services is limited to \$.30 per pound per article, with a maximum of \$50.00 per item, and a maximum of \$1,000.00 per shipment. This applies while these goods are in Brede's warehouse, in vehicles for delivery, or at show site.
7. Claims for loss or damage which are not submitted to Brede Exposition Services within thirty (30) days of the close of the show on which the loss or damage occurred shall be considered waived. No suit or action shall be brought against Brede Exposition Services or its subcontractors more than one (1) year after the accrual of the cause of action therefore.
8. Shipments received without receipts, freight bills, or specified unit counts on receipts or freight bills (i.e., one lot, 800 cu. ft., etc.), such as UPS or van lines will be delivered to the exhibitor's booth without guarantee of piece count or condition. No liability will be assumed by Brede Exposition Services for such shipments.
9. Empty container labels will be available at the service desk. Affixing the labels is the sole responsibility of the exhibitor or his/her representative. All previous labels should be removed or completely covered. Brede Exposition Services assumes no responsibility for errors to the aforementioned procedure, removal of containers with old empty labels and without Brede Exposition Services labels, improper information on empty labels, or valuables stored in containers with empty labels.
10. Exhibitors should arrange for outgoing shipments during the show or immediately after its close. Brede will assist in the preparation of Brede bills of lading. Be sure that your material has been carefully crated or packed, and properly tagged or marked.
11. In order to expedite removal of materials, Brede Exposition Services shall have authority, without further clearance with exhibitors, to change designated carriers.
12. Labor and services ordered on behalf of exhibitors by display builders or other parties must be so authorized in a letter from exhibitors. Payment for all labor and services will be the responsibility of the exhibitor.
13. Freight handling charges are the responsibility of the exhibitor to whom shipments have been consigned. Also, charges for loading out freight shipments are the responsibility of the exhibitor from whose booth shipments are made. Exhibitors may not assign this responsibility to suppliers or customers.

The exhibitor agrees, in the event of a dispute with Brede Exposition Services relative to any loss or damage to any of their materials or equipment, that they will not withhold payment of any amount due to Brede Exposition Services for Drayage or any other services provided by Brede Exposition Services as an offset against the amount of the alleged loss or damage. Instead, they agree to pay Brede Exposition Services at the close of the show for all such charges, and they further agree that any claim they may have against Brede Exposition Services shall be pursued independently by them as a completely separate transaction to be resolved on its own merits.
14. Service charge of 1-1/2% per month on any unpaid balance will be made starting 30 days after date of invoice.
15. Where an exhibitor indicates choice of carrier for pickup it is the exhibitor's responsibility to arrange with such carrier for said pickup service. If the carrier does not pick up within the time limited for the removal of exhibitor's materials at the Exhibit Hall, we reserve the right to forward such material by the shipping method of our choice or to remove said material to our warehouse for disposition, at an additional charge to the exhibitor in accordance with prevailing rates for the service performed.
16. Material left behind without orders placed at the Drayage Service Desk may be classified as abandoned. The Drayage Contractor shall not be responsible for same. We are not responsible for any delay of rush shipments. We will expedite such rush shipments to the best of our ability, but will not assume any financial responsibility for shipments which do not arrive at their destination at a dated time.
17. EXHIBITORS ARE URGED TO CARRY ALL-RISK INSURANCE covering your materials against damage, loss and all other hazards from the time shipments are made prior to the show until shipments are received back after the show. This can generally be done by adding riders to existing insurance policies, often at no additional cost. It is understood that Brede Exposition Services is not an insurer, that insurance, if any, shall be obtained by the exhibitor and the amounts payable to Brede Exposition Services hereunder are based on the value of the material handling services and the scope of Brede Exposition Services liability as set forth above.

Advance Shipments

Exhibitors may choose to ship freight to the advance warehouse. Brede will receive and manage your materials shipped in advance and when brought to show site.

Material handling fees are paid to Brede, and are separate from and independent of freight transportation charges, which are paid to freight carriers such as YRC, ABF, FedEx, or any other carrier of the exhibitor's choosing.

Exhibitors are responsible for securing a carrier of their choice, arranging freight transportation to and from the event, and all associated fees.

For detailed information regarding advance material handling services provided by Brede and the associated charges, please see below.

Please make your show site representative aware of the following information.

Shipments to the Warehouse

- Receiving begins 30 days prior to exhibitor move-in.
- Shipments received at the warehouse after February 21, 2020 are subject to additional charges.
- Ship pre-paid; collect shipments will be refused.
- Uncrated, pad wrapped, specialized equipment or hazardous materials will not be accepted at the warehouse.

Advantages:

- Exhibitors can confirm shipment has arrived and is intact in advance of the move-in date.
- Materials will be delivered to your booth prior to your arrival on site.
- Delivery dates and times are more flexible.

Advance Warehouse Rates

See below for definitions and descriptions of warehouse rates, and the *Material Handling Rates* form for the associated fees.

All material handling fees are calculated on a CWT basis (per hundredweight, or fraction thereof) per shipment, and vary depending on the type of shipment, the amount of handling and the time of day. Separate shipments will not be combined. Minimum charges will apply as shown on the *Material Handling Rates* form. Be sure to review these costs when you prepare your show budget. Contact Brede for assistance in estimating your material handling charges, based upon your specific needs.

Rates Include:

- Receiving exhibitor shipment at the advance warehouse, and storage beginning 30 days prior to the show.
- Movement of all exhibitor freight from warehouse to exhibit site, unloading and delivery to booth by move-in time.
- Pick-up and storing of shipping containers and boxes labeled EMPTY, returning empty shipping containers to your booth at the close of the show. Empty labels may be obtained at the Brede Service Desk on show site. Empty containers are not accessible during the show.
- **Removal of freight from booth, and reloading onto exhibitor's designated outbound carrier at the loading dock.**

Crated or Skidded Rate

Shipments that arrive via common carrier such as YRC, ABF, etc., and can be unloaded at the dock with no additional handling required. Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

Special Handling Rate

Shipments that are crated van line shipments, or are packed in such a manner as to require special handling, such as ground unloading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments, and shipments from any carrier without certified weight tickets or delivery receipts, such as FedEx, UPS, POVs (personally owned vehicles).

Small Package Rate

Cartons/envelopes weighing less than 25 lbs. per shipment without documentation. These will be delivered to the booth without guarantee of piece count or condition.

Overtime Charges

Inbound:

- Your shipment is received at the warehouse, and is delivered to show site before 8:00 am or after 4:00 pm on weekdays, or anytime on a Saturday, Sunday and/or observed union holidays.

Outbound:

- Your shipment is loaded after 4:00 pm on weekdays, or anytime on a Saturday, Sunday and/or observed union holidays, or
- Your carrier driver checks in at the Exhibit Site Check-In Area after 3:00 pm on weekdays, or anytime on a Saturday, Sunday and/or observed union holidays.

Direct Shipments

Exhibitors may choose to ship freight direct to show site. Brede will receive and manage freight on show site as described in the following pages. Material handling fees are paid to Brede, and are separate from and independent of freight transportation charges, which are paid to freight carriers such as YRC, ABF, FedEx, or any other carrier of the exhibitor's choosing.

Exhibitors are responsible for securing a carrier of their choice, arranging freight transportation to and from the event, and all associated fees. For detailed information regarding direct material handling services provided by Brede and the associated charges, please see below. Please make your show site representative aware of the following information.

Direct Shipments to Show Site

- Do not ship to the facility prior to February 27, 2020. Early shipments to show site may be refused.
- Brede Exposition Services will be on show site at the loading dock to receive exhibitor materials only during move-in hours.
- Ship pre-paid; collect shipments will be refused.
- Hazardous materials will not be accepted.

Direct to Show Site Rates

See below for definitions and descriptions of direct to show site rates, and the *Material Handling Rates* form for the associated fees.

All material handling fees are calculated on a CWT basis (per hundredweight, or fraction thereof) per shipment, and vary depending on the type of shipment, the amount of handling and the time of day. Separate shipments will not be combined. Minimum charges will apply as shown on the *Material Handling Rates* form. Be sure to review these costs when you prepare your show budget. Contact Brede for assistance in estimating your material handling charges, based upon your specific needs.

Rates Include:

- Receiving exhibitor shipment, unloading at loading dock and delivery to booth.
- Pick-up and storing of shipping containers and boxes labeled EMPTY, returning empty shipping containers to your booth at the close of the show. Empty labels may be obtained at the Brede Service Desk on show site. Empty containers are not accessible during the show.
- Removal of freight from booth, and reloading onto exhibitor's designated outbound carrier at the loading dock.

Crated or Skidded Rate

Shipments that arrive via common carrier such as YRC, ABF, etc., and can be unloaded at the dock with no additional handling required. Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

Special Handling Rate

Shipments that are crated van line shipments, or are packed in such a manner as to require special handling, such as ground loading, side door loading, constricted space loading and designated piece loading or stacked shipments. Also included are mixed shipments, and shipments from any carrier without certified weight tickets or delivery receipts, such as FedEx, UPS, POVs (personally owned vehicles).

Uncrated, Unskidded, or Wrapped Rate

Shipments that are not in crates, cases, or boxes and/or pad wrapped, specialized equipment, unskidded machinery or uncrated POV shipments. Uncrated shipments are received at show site only.

Small Package Rate

Cartons/envelopes weighing less than 25 lbs. per shipment without documentation. These will be delivered to the booth without guarantee of piece count or condition.

Overtime Charges

Inbound:

- Your shipment is delivered to your booth before 8:00 am or after 4:00 pm on weekdays, anytime on a Saturday, Sunday and/or observed union holidays, or
- A vehicle driver checks in at the Exhibit Site Check-In Area after 3:00 pm on weekdays, or anytime on a Saturday, Sunday and/or observed union holidays.

Outbound:

- Your shipment is loaded after 4:00 pm on weekdays, or anytime on a Saturday, Sunday and/or observed union holidays, or
- Your carrier driver checks in at the Exhibit Site Check-In Area after 3:00 pm on weekdays, or anytime on a Saturday, Sunday and/or observed union holidays.

Inbound Bill of Lading

All inbound shipments must have a Bill of Lading or delivery slip showing the number of pieces, type of merchandise and weight.

Shipments received without this information will be delivered to exhibitor's booth without guarantee of piece count or condition.

No liability will be assumed by Brede for such shipments.

Billed weight is based on incoming weight, whether outbound services are used completely or in part.

The weight is rounded up to the next one hundred pounds (100 lbs) and is taken from the inbound Bill of Lading and/or the certified weight ticket.

Separate shipments will not be combined.

Shipments arriving without a specified weight on the Bill of Lading will be assigned an approximate weight by Brede. This weight will prevail.

Advance Warehouse Shipping Address

TO: Exhibiting Company Name and Booth #

FOR: 30th Annual ALAMN Conference & Exposition

Brede Exposition Services

c/o YRC Freight

12400 Dupont Avenue South

Burnsville, MN 55337

- Use this address and information on your inbound bill of lading if shipping your freight to the Advance Warehouse.
- Please use the freight labels provided in this service manual.
- Receiving hours: M - F 8:00 am to 4:00 pm.
- All shipments must be prepaid: collect shipments will be refused.
- Brede does not accept shipments that are not consigned to Brede Exposition Services. Such shipments will be refused.
- All Shipments to the Advance Warehouse must arrive by: February 21, 2020 to avoid late charges.

Direct to Show Site Shipping Address

TO: Exhibiting Company Name and Booth #

FOR: 30th Annual ALAMN Conference & Exposition

c/o Brede Exposition Services

Renaissance Minneapolis Hotel - The Depot

225 Third Avenue South

Minneapolis, MN 55401

- Use this address and information on your inbound bill of lading if shipping your freight Direct to Show Site.
- Please use the freight labels provided in this service manual.
- All shipments must be prepaid: collect shipments will be refused.
- Brede does not accept shipments that are not consigned to Brede Exposition Services. Such shipments will be refused.
- Direct to Show Site 1st Day of Delivery: February 27, 2020

Empty Containers, Labels

Exhibitors with crates or boxes that need to be returned to pack up booth equipment at the end of the show must affix empty labels on the containers as soon as they are empty. Empty labels will be available at the Brede Service Desk. Affixing the labels is the sole responsibility of the exhibitor. Brede assumes no responsibility for removal of containers with old empty labels, improper information on labels or valuables stored in containers with empty labels.

Empty containers will be removed from the floor and stored until the close of the show. You will not have access to empty containers during the show. In most cases, empty containers may not be stored in your booth during the show as it is considered a fire hazard.

Outbound Bill of Lading

Outbound shipping is not an automatic process. Outbound Bills of Lading must be completed and turned in to the Brede Service Desk: *do not leave outbound Bills of Lading in your booth.*

Exhibitors who choose to ship outbound materials via any carrier other than the official show carrier must advise carrier to be checked in at the Brede Service Desk by the driver check-in time specified on the *Show Details* page. Drivers are placed in line for loading on a first-come, first-serve basis, provided the exhibitor is completely packed and a Bill of Lading has been turned in to the Service Desk.

Drivers whose Bills of Lading have not been turned in will be placed in a holding queue until the booth is packed and the Bill of Lading is turned in.

Should your carrier fail to check in by the designated time, Brede reserves the right to re-route the shipment via the official show carrier as necessary, at the exhibitor's expense.

Submit this form if you will be shipping material to the warehouse or show site. Use the rates below to estimate your material handling charges. Enter the total below to the Payment Authorization/Order Summary form.

Orders received without full payment or credit card information will not be processed.

Material Handling Rate Schedule

- For full definitions and descriptions of all rates, and rules, see the *Material Handling Information* forms included in this manual.
- All material handling fees are calculated on a CWT basis (per hundredweight, or fraction thereof) per shipment, and vary depending on the type of shipment, the amount of handling and the time of day. Separate shipments will not be combined. Minimum charges will apply as shown below. Be sure to review these costs when you prepare your show budget. Contact Brede for assistance in estimating your material handling charges, based upon your specific needs.

	Straight Time both move-in & move-out on ST per 100 lbs	OT One Way move-in or move-out on OT per 100 lbs
A 200 lb minimum charge per shipment applies		
Advance to Warehouse: Crated	\$110.00	\$147.00
Direct to Show site: Crated	\$106.00	\$143.00
Advance to Warehouse: Special Handling	\$137.00	\$180.00
Direct to Show site: Special Handling	\$132.00	\$176.00
Direct to Show site: Uncrated, Unskidded, or Wrapped	\$159.00	\$214.00
Advance to Warehouse/Direct to Show site: Small Packages	\$70.00 each	

Additional Services

Late shipments, off-target shipments & site shipments received before published move-in or after show opening. Freight received at the warehouse after February 21, 2020 or at show site prior to published move-in or after show opening, add an additional charge per 100 lbs. Additional transportation charges may apply.

\$39.00
per 100 lbs.

Spotting Fee. Any vehicles driven into the exhibit hall under their own power will incur a spotting fee. Vehicles not moved in under their own power will be unloaded and charged based on weight.

\$200.00
round trip

Special Services. Shipments returned to warehouse will be charged \$20.75 per 100 lbs. with a \$250.00 minimum. Storage will be charged if shipment is not routed or picked up after three working days. Storage fees prior to 30 days before show, or after 3 days following the show are \$2.25 per 100 lbs. per day with a \$35.00 minimum. On-site container storage for freight brought in by exhibitors is \$25.00 per piece.

Material Handling Rate Schedule

☐ Advanced

☐ Direct

Carrier(s)	Tracking # or Shipped From	Date of Arrival	# Pieces	Est. Weight CWT		Rate per CWT	Estimated Cost 200 lb minimum
Transfer this total to the <i>Payment Authorization/Order Summary</i> form.						Total Estimate	\$

Exhibiting Company: _____

Booth #: _____

Material Handling Tips

Shipping Inbound:

- **Advance to Warehouse** - ensure your shipment arrives by the deadline date of **February 21, 2020** to avoid additional surcharges.
- **Direct to Show Site** - shipments will be received starting **February 27, 2020** during posted Exhibitor Move-in hours.
- **Clearly** mark your company name, booth number and 30th Annual ALAMN Conference & Exposition on all labels.
- Material Handling is charged per shipment. To avoid multiple charges, ship all your pieces together.
- Shipments arriving at the same time from different destinations are considered separate shipments.
- Please be aware that small package handlers may split shipments resulting in Brede receiving multiple shipments.
- Make sure your shipment arrives with a certified weight ticket to help avoid Special Handling charges.

Storing Empty Containers:

- Pickup Empty Labels at the Brede Service Desk.
- Place a label on each container with your company name & booth number.
- Labeled containers will be picked up periodically and stored during the show.
- Once containers are placed in empty storage there will be no access to those containers.
- At the close of the show, the empty containers will be returned to your booth in random order.

Shipping Outbound:

- Schedule your carrier for pickup at the appropriate time if you are not shipping via the show carrier.
- Each individual shipment destination must have a completed Bill of Lading.
- Each piece must be individually labeled. Pre-printed shipping labels are available at the Brede Service Desk.
- When materials are packed, labeled and ready to be shipped, bring the completed Bill of Lading to the Brede Service Desk.

Consolidate Your Shipment:

- Separate shipments received by Brede will not be combined. The minimum 200 lb. charge applies to each shipment received.
- Consolidate your shipment whenever possible to avoid multiple minimum charges.

1 piece weighing 36 lbs. charged @ 200 lb. minimum x \$100.00 per CWT = \$200.00

1 piece weighing 62 lbs. charged @ 200 lb. minimum x \$100.00 per CWT = \$200.00

1 piece weighing 54 lbs. charged @ 200 lb. minimum x \$100.00 per CWT = \$200.00

TOTAL cost of three shipments arriving *separately*: \$600.00

OR

3 pieces totaling 152 lbs @ 200 lb minimum x \$100.00 per CWT = \$200.00

TOTAL cost of one *consolidated* shipment: \$200.00 *Savings of \$400.00*

- Shipments arriving at the same time from different destinations are considered separate shipments.
- Please be aware that small package handlers may split shipments resulting in Brede receiving multiple shipments.

ADVANCE WAREHOUSE

EXHIBIT MATERIAL

Rush to:



c/o YRC Freight
12400 Dupont Avenue South
Burnsville, MN 55337

30th Annual ALAMN
Conference & Exposition

Renaissance Minneapolis Hotel - The Depot
Minneapolis, MN
February 27, 2020

Exhibitor

Booth

Late to warehouse charges apply after:
February 21, 2020

ADVANCE WAREHOUSE

EXHIBIT MATERIAL

Rush to:



c/o YRC Freight
12400 Dupont Avenue South
Burnsville, MN 55337

30th Annual ALAMN
Conference & Exposition

Renaissance Minneapolis Hotel - The Depot
Minneapolis, MN
February 27, 2020

Exhibitor

Booth

Late to warehouse charges apply after:
February 21, 2020

- These shipping labels are provided for your convenience to assist in preparing shipments to the advance warehouse.
- Please cut along dashed lines and affix one to each piece of your shipment to the advance warehouse.
- Please make additional copies of these labels as needed.

Important notes: Warehouse is not temperature controlled.

Hazardous materials will not be accepted at the warehouse.

DIRECT TO SHOW SITE

EXHIBIT MATERIAL

Rush to:



Renaissance Minneapolis Hotel - The Depot
225 Third Avenue South
Minneapolis, MN 55401

30th Annual ALAMN
Conference & Exposition

Renaissance Minneapolis Hotel - The Depot
Minneapolis, MN
February 27, 2020

Exhibitor

Booth

Do not deliver prior to:
February 27, 2020

DIRECT TO SHOW SITE

EXHIBIT MATERIAL

Rush to:



Renaissance Minneapolis Hotel - The Depot
225 Third Avenue South
Minneapolis, MN 55401

30th Annual ALAMN
Conference & Exposition

Renaissance Minneapolis Hotel - The Depot
Minneapolis, MN
February 27, 2020

Exhibitor

Booth

Do not deliver prior to:
February 27, 2020

- These shipping labels are provided for your convenience to assist in preparing shipments direct to the show site.
- Please cut along dashed lines and affix one to each piece of your shipment direct to the show site.
- Please make additional copies of these labels as needed.

Important note: Hazardous materials will not be accepted at show site.



Complete this form to request a pre-printed outbound bill of lading and shipping labels for your outbound shipment.
Forms and labels will be delivered to your booth at show site.

Requests should be submitted by: February 14, 2020

Outbound Shipping Information

Ship to (Company): _____

Attention: _____

Destination (Street Address): _____

City: _____ State: _____ Zip: _____

Shipping Method

Ground: ☐ YRC Freight ☐ Other Ground _____

Air: ☐ YRC Freight ☐ Other Air _____

☐ Next Day ☐ 2nd Day ☐ Deferred

Freight Charges Guaranteed By

Company/Exhibitor: _____

Attention: _____

Permanent Street Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Email: _____

Shipping Labels Request

of Shipping Labels Requested: _____

Exhibitors using FedEx or UPS must provide pre-printed labels with their account number.

Notes

- Please complete one form per shipment.
- Do not leave Bills of Lading in your booth.
- Please review the *Material Handling Information*, *Material Handling Rate Schedule*, and *Limits of Liability* forms.

Exhibiting Company: _____

Booth #: _____



Exhibit Services

Reliable trade show shipping services



YRC
FREIGHT



The show must go on!

YRC Freight is ready to customize transportation solutions for any exhibit shipment, any size load, delivering great service, savings and simplicity.

After the show, specify YRC Freight for the move out on the materials handling agreement (MHA), then give us a call. We'll take it from there.

And if others handle your trade show shipping, remember to tell them about YRC Freight savings and service.

Delivering confidence at the show

- 100% inbound service guarantee* at no additional cost
- On-site Exhibit managers monitor your inbound shipments for on-time, smooth move ins
- Time-Critical expedited
- Comprehensive North American coverage and online visibility

Giving you more for your money

- Lowest trade show shipping fees in the industry
- 30 days free storage prior to the show; a great way to save when moving from show to show
- No detention fees at trade shows
- No extra fees for weekend/after-hour pickups

Keeping it simple for you

- Exhibit customer service representatives available 24/7; call 1-800-531-EXPO (3976)
- Around-the-clock assistance with quotes, bookings, tracking or expediting
- Single-shipment transportation for your entire display
- Online shipment visibility throughout the move on my.yrcfreight.com

* Subject to applicable Tariffs and Rules and Conditions publications.

Confidence Delivered.®

yrcfreight.com | 800.531.EXPO (3976) |  Live Chat



We have provided these definitions to acquaint you with specific guidelines for labor. Trade shows, conventions and special events in this vicinity are governed by local union contracts. Please review the following information in order to better understand the applicable union jurisdictions. If you have any questions once you have read this, please address them directly to Brede Exposition Services.

Material Handling

Brede Exposition Services has the responsibility of receiving and handling all exhibit materials and empty containers. It is our responsibility to manage the docks and schedule vehicles for a smooth and efficient move-in and move-out of exhibits. Brede will not be responsible however, for any material Brede does not handle. Brede will have complete control of the docks at all times. Vehicles must not be left unattended at the loading dock. Any unattended vehicles will be towed at the owner's expense. The fire marshal absolutely prohibits the storage of any empty containers in the exhibit hall. Arrangements have been made with Brede to store empty crates. Please refer to the *Material Handling* form for rates on storage of any empty containers that were not moved in to the show by Brede.

Booth Labor

Since Minnesota is a right-to-work state, exhibitor personnel may set up their own exhibits if so desired. Labor is available to assist in the erection and dismantling of exhibit booths. Exhibit labor, freight labor, rigging labor, electricians and plumbers can be arranged by using the enclosed order forms.

Exhibit labor claims jurisdiction for the installation, dismantling and initial cleaning of pre-fabricated exhibits and displays, when this work is done by persons other than company personnel. Exhibit labor may be employed by completing the Labor/Forklift order form enclosed in this manual. Labor is not required to put your product on display, open cartons containing your products, nor are they required to perform testing, maintenance and/or repairs on your products. However, if you hire any labor to assist you, the hiring must be done through the official contractor of the current trade show.

Safety

Standing on chairs, tables or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Brede cannot be responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in the assembly/dismantle of your booth, please order labor on the enclosed Labor/Forklift order form and the necessary ladders and tools will be provided.

Gratuities

Brede Exposition Services requests that exhibitors do not tip our employees. Do not give coffee breaks other than mid-morning and mid-afternoon when union employees have a fifteen minute paid break. Any attempts to solicit a gratuity by an employee for any service should be reported immediately to a Brede supervisor. Employees of Brede are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all employees.

In General

Craftsmen at all levels are instructed to refrain from expressing any grievances or directly challenging the practices of any exhibitor. All questions originated by labor are to be expressed directly to Brede management personnel. It is recommended that any questions arising with regard to union jurisdiction or practices should be directed to a management representative of Brede.



30th Annual ALAMN Conference & Exposition

Renaissance Minneapolis Hotel - The Depot

Minneapolis, MN

February 27, 2020

Submit this form to order labor from Brede. Labor is available for installation and dismantling of exhibits, and for shrink wrapping and banding of materials. Enter the Total below on Payment Authorization / Order Summary.

Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: February 14, 2020

Labor Options

Option A: Brede Supervised

- All work is performed and supervised by Brede personnel.
- Labor under Brede supervision is straight time when possible.
- Charge for supervisory service is 30% of total daily charges, with a \$50.00 minimum.
- An outbound Bill of Lading must be completed and turned in at the Brede Service Desk.

Option B: Exhibitor Supervised

- All work is performed under the direction of the exhibitor.
- Exhibitor must meet labor at the Brede Service Desk at scheduled time.
- All labor is billed on a 1 hour per laborer minimum and then billed in 1/2 hour increments.
- No shows will be billed at the minimum per laborer rate.

Labor Information

Shipped to: ☐ Warehouse ☐ Show Site
Shipment: ☐ Crates ☐ Boxes ☐ Carpet/Pad
Carpet if not shipped: ☐ From Brede ☐ None
Blueprints/Instructions: ☐ Attached ☐ w/Display
Electrical under carpet: ☐ Yes ☐ No

Show Site Contact: _____ Cell: _____

Labor Rates

Hours	Laborer per person per hour
Straight Time Monday-Friday 8:00 am - 4:30 pm	\$109.00
Overtime Monday-Friday 4:30 pm - 8:00 am All day Saturday, Sunday & observed union holidays	\$175.00

Labor

Labor Estimate Costs

☐ Brede Supervised ☐ Exhibitor Supervised

	Date	Time	# Laborers	Est. Hrs. per laborer	Total Hrs.	Rate per person per hour	Subtotal	Brede Supervision (Subtotal X .30)	Estimated Cost
Installation				X	=	X	= \$	+ \$	= \$
Dismantle				X	=	X	= \$	+ \$	= \$

Terms / Order Estimate

- A 30% surcharge will be assessed to all Late/Floor orders.
- Transfer this total to the *Payment Authorization/Order Summary form*.
- Orders not cancelled prior to move-in will result in a minimum one-hour charge per laborer requested.
- 4 hour minimums may apply on dedicated labor calls.

Total Estimate \$ _____

Exhibiting Company: _____

Booth #: _____

Submit this form if the exhibiting company intends to use a contractor other than Brede Exposition Services. If the exhibiting company fails to comply with any or all of the requirements listed below, the non-official contractor will not be permitted to service your exhibit, and Brede Exposition Services must be hired for installation and dismantle labor. The non-official contractor will be able to provide supervision only.

Contractor Requirements

Non-Official, exhibitor appointed contractors must use labor supplied by Brede Exposition Services unless the following requirements are fulfilled:

- Exhibitors must return this completed form to Brede Exposition Services at least thirty (30) days prior to the show.
- Non-official (EAC) contractors must submit proof of adequate insurance, in the form of an original policy rider, listing Brede as an additional insured, furnished by their broker to Brede's office no later than thirty (30) days in advance of actual installation dates. This must include a copy of your Worker's Compensation Insurance.
- Non-official (EAC) contractors must furnish show management the names, addresses and telephone numbers of key executives for emergency contact.
- All personnel must be properly badged at show site.

Non-official installation and dismantle contractors may provide supervision. Non-official (EAC) contractors are allowed on the exhibit floor only during official installation and dismantle hours, providing the information above is supplied.

Non-Official (EAC) Contractor Information

Non-Official (EAC) Contractor: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____

Email: _____

Contact In Booth: _____ Cell: _____

Non-Official (EAC) Contractor

Exhibiting Company: _____

Booth #: _____



30th Annual ALAMN Conference & Exposition

Renaissance Minneapolis Hotel - The Depot

Minneapolis, MN

February 27, 2020

Submit this form if you will wish to order Brede's cleaning service for your booth in order to maintain booth cleanliness post set-up and throughout the show. Enter the Total below on the Payment Authorization/Order Summary form.
Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: February 14, 2020

Cleaning Options

Service	Days	Booth Size (100 sq. ft. minimum)	Advance (per sq. ft.)	Standard (per sq. ft.)	Subtotal
Vacuum once prior to show opening.	1	x	\$0.60	\$0.78	\$

If special cleaning services are required, please call the Brede Customer Service Department.

Booth Cleaning

Terms / Order Estimate

- Orders cancelled prior to move-in will be charged 50% of the original price.
- Orders cancelled after move-in begins will be charged 100% of the original price.
- Transfer this total to the *Payment Authorization/Order Summary form*.

Subtotal	\$	
8.025% MN Tax	\$	
Total	\$	

Exhibiting Company: _____

Booth #: _____



Submit this form to order signage from Brede. Enter the Total below on Payment Authorization/Order Summary form.
Orders received without full payment or credit card information will not be processed.

Advance Order Discount Deadline: February 14, 2020

Standard Sizes

- Standard signs are digitally produced with color copy, mounted on white foam board, and include up to 10 words.

Qty	Size	Advance	Standard	Subtotal
<hr/>	11" X 14"	\$ 142.25	\$ 184.75	\$ <hr/>
<hr/>	14" X 22"	\$ 161.25	\$ 209.75	\$ <hr/>
<hr/>	22" X 28"	\$ 193.00	\$ 250.50	\$ <hr/>
<hr/>	28" X 44"	\$ 317.75	\$ 413.00	\$ <hr/>

Indicate sign copy & layout here

*File conversion, retouching, cloning or color correcting may incur additional labor charges.

Custom Sizes

- Brede can provide digital graphic reproduction in custom sizes. Please contact us for full-color, photo-quality, high resolution digital printing in virtually any size for banners, exhibit graphics and more.

Length		Width		Square footage Ten (10) sq. ft. minimum		Advance	Standard			Subtotal
	X		=		X	\$20.75 per sq. ft.	\$27.00 per sq. ft.	=	\$	

Material: ☐ Foamcore ☐ Masonite ☐ PVC ☐ Plexi ☐ Gatorfoam ☐ Other

Select One: ☐ Vertical ☐ Horizontal

Special Instructions:

Terms / Order Estimate

- Orders cancelled will be charged 100% of the original price.
- Transfer this total to the Payment Authorization/Order Summary form.

Subtotal \$

8.025% MN Tax \$

Total \$

Graphics

Please be sure to inform your show site representative of the following fire regulations to ensure safety throughout the duration of the show.

Booth Construction

Booths, platforms and space dividers shall be of materials that are rendered flame-retardant, satisfactory to the local fire department representatives. Coverings for counters or tables used within or as a part of the booth shall be flame-retardant. All electrical wiring and apparatus shall be of a 3-wire UL type approved.

Permits

A permit shall be required for the following:

- Display and operation of any heater, barbecue, heat-producing or open flame device, candles, lamps, lanterns, torches, etc.
- Display or operation of any electrical, mechanical, or chemical device which may be deemed hazardous by the local fire department.
- Use or storage of flammable liquids and dangerous chemicals.
- Display of any internal combustion engine (special requirements available upon request).
- Use of any compressed gases (permit required for 32CF bottles 1/2 full or less).

Obstructions

Aisles and exits, as designated on approved show plans, shall be kept clean, clear and free of obstacles. Booth construction shall be substantial and fixed in position in specified areas for the duration of the show. Easels, signs, etc., shall not be placed beyond the booth area into aisles. Firefighting equipment shall be provided and maintained in accessible, easily-seen locations and may be required to be posted with designating signs.

Flame Retardant Treatment

All decorations, drapes, signs, banners, acoustical materials, cotton, paper, hay, straw, moss, split bamboo, plastic cloth and similar materials shall be flame-retardant unless smaller than 1,232 square inches (28" x 44") if separated from other combustibles by a minimum of 12" horizontally and 24" vertically. Oil cloth, tar paper, nylon and certain other plastic materials cannot be made flame-retardant, therefore their use is prohibited.

Combustibles

Literature on display shall be limited to reasonable quantities (one-day supply). Reserve supplies shall be kept in closed containers and stored in a neat and compact manner in a location approved by the fire department. All exhibit and display empty cartons must be stored in an approved drayage area. If show is under a 24-hour approved manned security program, automobiles are allowed to retain 1 gallon or less of fuel, and gas caps must be taped. Batteries are to be disconnected and taped.

Storage behind booth backwall is strictly prohibited.

PLEASE PRINT CLEARLY

Name of Event	Date (s) Exhibiting
Your Firm Name	Booth Numbers
Street Address	Contact Person
City	State Zip Phone #

Payment Notice: Advanced Rates apply to orders paid in full and received 3 BUSINESS DAYS PRIOR TO THE FIRST SCHEDULED MOVE-IN DAY.
 Day of Event Rate must be paid upon request of services on move-in day or during event. NO EXCEPTIONS.

Standard Electrical Service

Qty.	Advance Rate (per day)	Day of Rate (per day)	#of Total Dates Needed	TOTAL
120 Volts per Single Receptacle				
10 amp (1100 watts)	\$80.00	\$150.00		
20 amp (2200 watts)	\$110.00	\$200.00		
Standard Electrical includes power strip and extension cord				

Internet Service

Qty.	Advance Rate (per day)	Day of Rate (per day)	# of Total Dates Needed	TOTAL
High Speed Wired Connection (includes 1 connection)	\$100.00	\$200.00		
Wireless Internet Connection (includes 1 connection)	\$25.00	\$50.00		
Additional Wired Connections	\$50.00	\$100.00		
Additional Wireless Connections	\$10.00	\$20.00		

Special Electrical Service

Qty.	Advance Rate (per day)	Day of Rate (per day)	Description:	#of Total Dates	TOTAL
208 volt Single Phase 15 amp 1650 watts	\$150.00	\$250.00			
208 volt Single Phase 30 amp 3300 watts	\$175.00	\$300.00			
Single Phase 200 amp 120/240 volt	\$300.00	\$400.00			
Three Phase 200 amp 110/208 volts	\$400.00	\$500.00			
Three Phase 400 amp 110/208 volts	\$500.00	\$600.00			
Hours	Average Advanced Rate	Average Day of Rate	Note: Direct Any Question About Electrician Needs to Convention Service Manager		
Electrician Services	100	170			

All special electrical services request must come with a description of the item and the plug written in the area above and to the right. Special Electrical service require an electrician with hourly rates based lead time. Please be very descriptive in explaining you items, as to expedite the electrician's time and reduce the fee required for setup

Service Accessories

Accessories do not include power. Be sure to order power as needed. Accessories ordering advance will be placed in your booth and accessories ordered day of event will be delivered upon request.

Qty.	Advance Rate (per day)	Day of Rate (per day)	#of Total Dates Needed	TOTAL
Extension Cord (25')	\$10.00	\$20.00		
Power Strip	\$15.00	\$30.00		

Payment Information

** Taxes & Service Charges are subject to change without notice	Order Total
25% Required Service Charge on the Order Total	
11.025% Required Tax on the Service Charge Total	
8.025% Required Tax on the Order Total	
No Personal Check. Make Company Checks Payable to: Renaissance Minneapolis Hotel, The Depot Type of Payment (Please Circle) Company Check _____ Company Check Number _____ Credit Card (last 4 digits only)**: _____ Signature on Card _____ ** If paying by Credit Card - DO NOT print number on this form, instead call: 612-758-7804 between the hours of 9a-3pm Central Time (M-F). Orders will NOT be processed until payment is called in Please do NOT leave your credit card number on a voice mail. Credit cards are processed day of advising number.	Grand Total

Please Fax Completed Forms to: Convention Service at (612).758.7814 or email to sales@renminneapolis.com